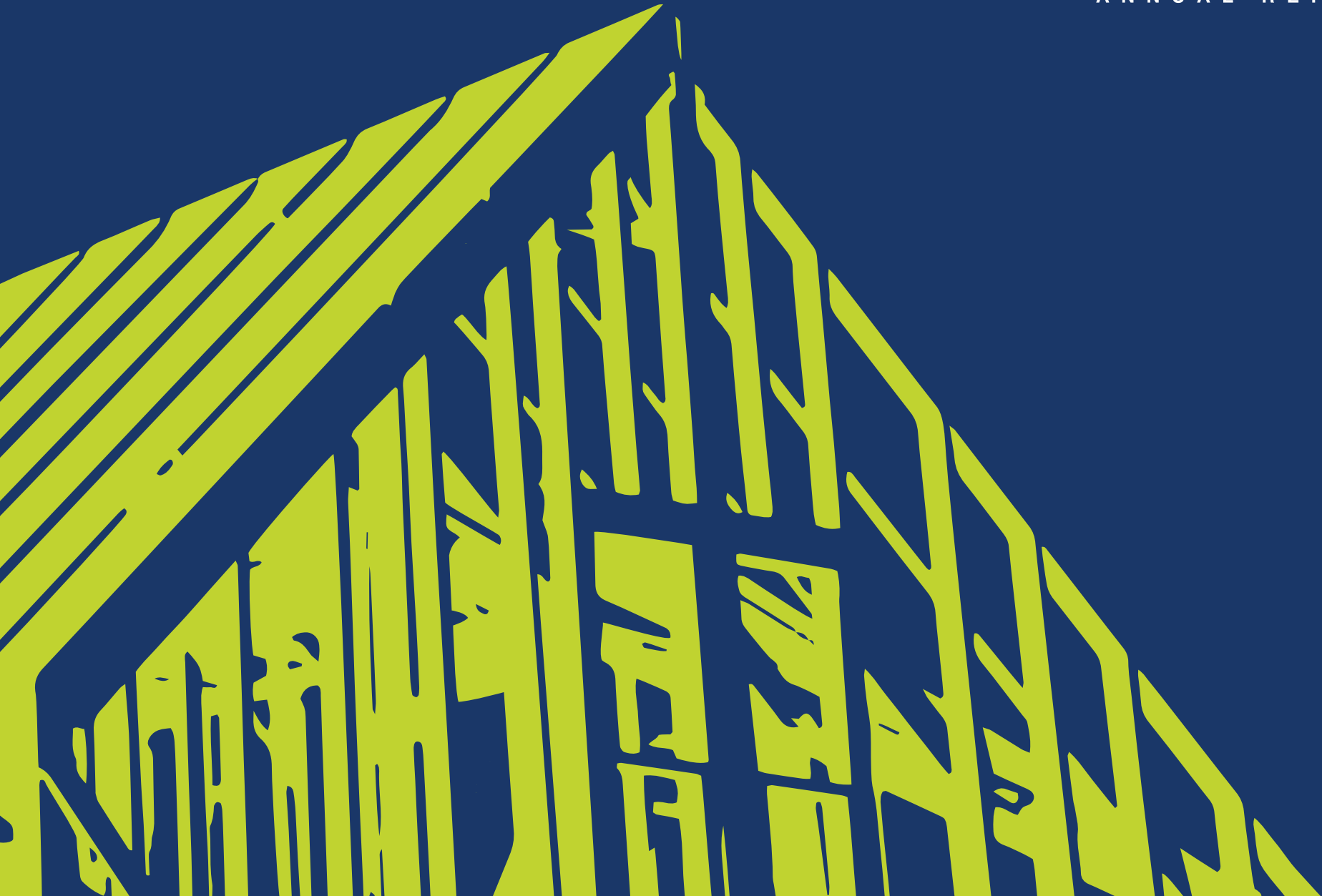




ANNUAL REPORT



# Seeking to put God's love into action.



Habitat for Humanity of Greater Fort Wayne is a nonprofit Christian housing ministry uniting volunteers and local investors with qualified families to build safe, stable, and affordable homes in Northeast Indiana.



## Table of Contents

CEO Message .....	1
Financials .....	2
Family Statistics .....	3
Family Spotlight: Edilov Family .....	4
Milestone: El Salvador .....	5
Volunteer/ReStore Statistics .....	6
Partnership Highlight: Victoria Lakes in New Haven .....	7
2020 Ministry Partners .....	8
Panel Builds: Fort Wayne Metals .....	9
Board of Directors .....	10

# CEO Message

On behalf of the Habitat Family, thank you for your continued love and support during such a difficult time in our collective history.

Together, we have experienced illness, death, societal unrest (both racial and political) and witnessed firsthand the increasing financial pressures felt by our community's most vulnerable.

Each burden has presented unique challenges but combined they have created a truly unprecedented, unbearable reality. We have faced them all in relative isolation, absent of the critical comforts only strong communities and social networks are able to provide.

Since 1987, you have helped us serve 248 families. Many of these families and their children faced obstacles like those mentioned above prior to obtaining their own homes.

Many struggled with illness and injury in the absence of comprehensive health insurance. Many faced racism and institutional injustice that prevented their advancement.

All our families have faced the cruel grasp of generational poverty, constricting ever tighter regardless of how hard they fought to free themselves.

The families we have partnered with have always fought for a more prosperous future. I am confident that the last year has allowed us all to empathize in previously unimaginable ways and afforded us the opportunity to innovate courageously.

It is this unique combination of proximity to our neighbor's plight and imagination that I believe will propel us to new levels of effectiveness organizationally.

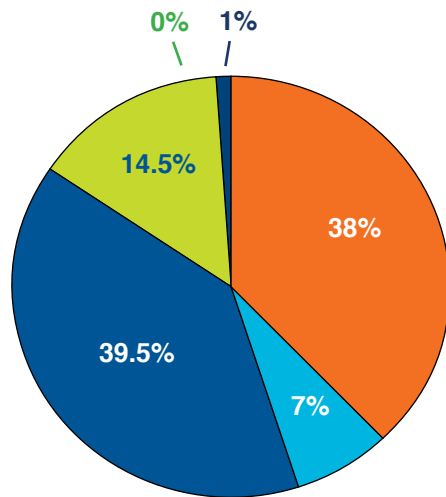
I believe that Habitat for Humanity of Greater Fort Wayne is poised to build more homes and serve more families than ever before.

I know that with the assistance of our volunteers, donors, and our community behind us we can succeed in meeting the incredible demand for housing in our community.



Andrew Gritzmaker | CEO

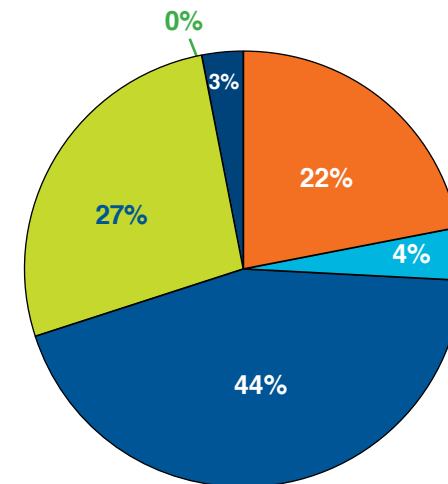
# Financial Overview



**REVENUE**

■ Contribution & Grants (including Capital Campaign).....	\$1,203,337
■ Fundraising .....	\$226,823
■ ReStore.....	\$1,225,445
■ Home Sales .....	\$447,422
■ In-kind Contributions.....	\$0
■ Investment Income .....	\$25,923
■ Other.....	- \$526,497

**Total Revenue ..... \$2,602,453**



**EXPENSES**

PROGRAM EXPENSES	■ Construction .....	\$566,457
	■ Homeowner & Mortgage Services.....	\$89,143
	■ ReStore.....	\$1,101,724
	■ Administrative*.....	\$695,682
	■ Capital Campaign*.....	\$617
	■ Fundraising .....	\$79,223
	■ Other.....	\$0

**Total Expenses ..... \$2,532,846**

\*Administrative and Capital Campaign expenses are both included under the Management/General designation in Habitat's audited financials.

# Family Statistics

**248** families served

**5** brand new families

**8** home construction projects started



veteran repair projects  
**7** completed



**1,081** sweat equity hours completed



**781 Volunteers**

**= 4,063** volunteer hours for construction



**Women Build**



**88** Women Build Teams

**589** Women Build Volunteers

“Ownership of property and/or land is essential to having financial freedom. It’s a ladder to building generational wealth.”

– Reshi & Deja Edilov



## Family Spotlight: **Edilov Family**

### Why Homeownership is important

Reshi and Deja Edilov never thought homeownership would be an option for them. As Muslims, they do not believe in taking on debt with interest.

One day, out of curiosity, Deja Googled “how

to buy a home with no interest” — she didn’t think anything would come of it, but knew it was worth some research.

“When I found Habitat for Humanity, I applied immediately,” explained Deja.

The Edilovs have three little girls who couldn’t wait to set-up their sandbox in the backyard and ride their bikes on the sidewalks. Their former rental was in a neighborhood without any other

kids for the girls to play with. Between our three Habitat families who moved into the Victoria Lakes neighborhood in 2020, there are nine kids all under the age of 7.

“To all the volunteers who worked on our home: We appreciate you all — for the selfless act of dedicating your time. Thank you.”

Milestone:  
**El Salvador  
Partnership**

Habitat GFW recently received the Malachi 3:10 Award in reaching the \$500,000 lifetime tithe milestone. Our affiliate has tithed to several Habitat affiliates in Latin America over the last 15+ years.

Most recently, our tithing partnership has been primarily with Habitat El Salvador. Because of the many generous donors in our community, this partnership has served over 45 Salvadoran families with affordable homeownership since 2005.



*El Salvador*



**\$1,363,174**

calendar year net sales revenue

**950 tons**

of materials kept out of landfills

**45,074 transactions** for shoppers served

**10,119** combined donations  
*(business and individual)*

volunteers  
engaged

> **276** unique volunteers  
*(not shifts or engagements)*

> **3,300** volunteer hours

> **1,430** engagements



## ReStore Statistics

# Partnership Highlight:

## Victoria Lakes Subdivision - New Haven

In June 2020, Habitat kicked off three new builds with Lancia Homes in the Victoria Lakes Subdivision in New Haven. In total, Habitat will have the option to purchase 10 lots to be developed over the next few years.

“By partnering with Habitat, it will allow us to be actively involved in helping them build quality, affordable housing that helps build better

lives for families in our community” stated Jamie Lancia, President of Lancia Homes, who also served as a Habitat Board member from 2013-2019.

“This partnership builds upon our 25-year history of working with Habitat to strengthen community development.”

**“This partnership builds upon our 25-year history of working with Habitat to strengthen community development.”**

*– Jamie Lancia, President, Lancia Homes*



Thank you to all of our generous ministry partners.

## 2020 Ministry Partners

1st Source Foundation  
AC & R Specialist  
AEP Foundation  
Ambassador Enterprises  
Ash Brokerage  
Avangrid Renewables  
Belmont Beverage  
Bobcat of Fort Wayne  
Brand Innovation Group, LLC  
Brotherhood Mutual Insurance  
Charles Kuhne Foundation  
Coldwell Banker Roth Wehrly  
Graber  
College Park United Brethren  
Church  
Community Foundation of Greater  
Fort Wayne  
Crosby Excavating, Inc.  
DeMarchis Family Foundation  
Do it Best Corp.  
Don Ayres Honda  
Doc Dancer Inc.

Dyer Family Foundation  
Ecolab  
Edward M Wilson Foundation  
English Bonter Mitchell  
Foundation  
First Merchants Bank  
Foellinger Foundation Inc.  
Ford Development Corp.  
Fort Financial Credit Union  
Fort Wayne Home & Garden  
Show  
Fort Wayne Komets  
Fort Wayne Metals  
GE Foundation  
Hagerman, Inc.  
Home Builders Association  
of Fort Wayne, Inc.  
Home Lumber of New Haven  
Huntington County Community  
Foundation, Inc.  
Ian & Mimi Rolland Foundation  
Indiana Michigan Power

Indiana Tech  
Jack Laurie Group  
Johnson & Johnson Matching  
Gifts Program  
Journal Gazette Foundation  
Katz, Sapper & Miller, LLP  
Lancia Homes  
Lincoln Financial Foundation  
Lithko Contracting LLC  
Lutheran Health Network  
Mary Cross Tippmann Foundation  
Michelin  
NIPSCO  
Novae Corp  
O'Daniel Automotive Group  
Old National Bank Foundation  
Our Sunday Visitor  
Park Plastic Products  
Parkview Health  
Physicians Health Plan of Northern  
Indiana, Inc.  
Plymouth Congregational Church

PNC Foundation  
ProFed Credit Union  
Schwab Charitable  
Shambaugh & Son, LP  
STAR Financial Bank  
Sweetwater Sound  
Thomas J Dyer Co  
Three Rivers Federal Credit Union  
The Toby and Misha Thomas  
Charitable Fund  
Trinity Episcopal Church  
Ultra USSI  
Upstate Alliance of Realtors, Inc.  
Vera Bradley  
Walmart Foundation  
Walterfield Foundation Inc.  
Weigand Construction  
Wells Fargo Foundation  
Zollner Foundation



## Panel Builds: Fort Wayne Metals

Fort Wayne Metals hosted two Habitat panel build days at their headquarters in 2020. Each day engaged up to 160 employees who quickly learned from crew leads to building all the exterior and interior walls of a home in less than 8 hours.

“This past year, we have continued our financial support in helping build two more houses in the 46806 neighborhood. Part of this assistance is also a commitment of manpower through two Habitat panel builds in the

parking lot of our corporate office and see our people come together to help,” explained Christina Gibb, Community Engagement Manager at Fort Wayne Metals.

Habitat hopes to bring more panel builds to other organizations in our community in the future!

# Board of Directors

**Mark Bains**  
*Attorney*  
Barrett McNagny

**Tyler Binkley**  
*President & Managing  
Broker*  
Allied Commercial

**Gabe Brown**  
*Assistant VP of Sales  
and Special Markets*  
Brotherhood Mutual

**Terri Cable**  
*Regional President*  
First Merchants Bank

**Mark Dely, Secretary**  
*Chief Legal &  
Administration Officer*  
Vera Bradley

**Dr. Karl Einolf**  
*President*  
Indiana Tech

**David Faust, Chair**  
*Owner/CEO*  
Precision Wireless  
Technologies

**JJ Foster**  
*Assistant Vice President*  
Lake City Bank

**Amy Hesting**  
*Director of Talent Initiatives*  
Northeast Indiana Regional  
Partnership

**Dan Minnich, Treasurer**  
*Chief Financial Officer*  
Ash Brokerage Corporation

**Rob Schmiedel**  
*Sales Operations Manager*  
Do It Best Corp.

**Dr. Lorenzo Suter**  
*Chief Executive Officer*  
Dupont Hospital

**Dr. Cedric Walker**  
*Founder & Senior Pastor*  
Joshua's Temple Missionary  
Baptist Church

**Adrienne Wampole, Vice Chair**  
*Co-Owner*  
Pinpoint Improvements, LLC

**Joyce Walz**  
*Community Volunteer*

**Chris Wesner**  
*Vice President of  
Client Engagement*  
Shambaugh & Son, LP

**Luther Whitfield**  
*Senior Pastor*  
New Covenant Worship Center

## Leadership Team

**Andrew Gritzmaker**  
*Chief Executive Officer*

**Jeremy McClish**  
*Chief Operating Officer*

**Victoria McCallister**  
*Executive Assistant*

**Kelly Gerber**  
*Controller*

**Dave Richmond**  
*Director of Construction*



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